BCS - John Barnes • INM - Tom Stevens

August 1, 2012

Happy August 1st

Only 183 days left until we celebrate 2013. Happy New Year!

Congratulations

"If it is to be - it is up to me!"

ALP = Advanced Leadership Program

CLP = CommScope Leadership Program

ELD = Enterprise Leadership Development - CommScope

EMP = Executive Management Program

IMP = In-house Management Programs

MCG = Managing Change Workshops

PSP = Professional Sales Program

BROWN, Doug – (EMP-33) – is now Vice President Engineering – North & South America – Vehicle Service Group, 2700 Lanier Dr., Madison, IN 47250 – Bus – 812-273-7331 – Cell – 812-620-3459 - dbrown@vsgdover.com.

HEATON, David – (EMP-32) – is now Sales Director – STASSKOL GmbH, Maybachstrasse 2, 39418 Stassfurt, Germany – Bus – 00 44 (0) 1942 836 370 – Cell – 00 44 (0) 777 533 1500 – david.heaton@stasskol.de.

HOUSE, Casey - (EMP-31) - is now Materials Manager - Industrial Magnetics, 1385 South M-75, Boyne City, MI 49712 - Bus - 231-348-5726 - Cell - 231-675-2124 - chouse@magnetics.com

TAYLOR, Dan – (EMP-22) – is now Director - Business Integration/Financial Controller – Dover Do Brazil LTDA – OPW Div., Rod. Romildo Prado km 13.5, Bairro Itapema, CEP13.255-750 – Itatiba – SP – Brasil – Bus – 011-4894-7707 – Cell – 011-8110-8160 - Cell – 513-275-8519 (US Number) – dtaylor@opw-fc.com. Felicitações Dan!

Appointment

CUNNINGHAM, Daniel – (EMP-08) - President and CEO - The Long-Stanton Group, has been named an Advanced Leadership Fellow at Harvard University during the calendar year of 2013.

Dan will be focusing, in conjunction with the Harvard Business School, on a multi-year project on US Competitiveness, which aims to lay out facts and realities of international competition and implications for the US in a non-partisan way.

His wife, Dr. Margaret G. Cunningham, will be on a Faculty Development Sabbatical from her duties as Assistant Professor of Operations Management at Xavier University, and will join Dan in Boston. Dr. Cunningham will be pursuing a new focus in Supply Chain Management. More information is available at http://advancedleadership.harvard.edu/.

Ironman

KOWAL, Stephen – (EMP-15) – ran his first Ironman competition at Buffalo Springs Lake outside of Lubbock, TX. In 6 hours and 36 minutes, he swam 1.2 miles, rode a bike 56 miles, and ran 13.1 miles. Stephen is Vice President, Global Partner Organization, CommScope, 1300 E. Lookout Dr., Suite 150, Richardson, TX 75082 – Bus – 972-792-3161 – Cell – 214-404-9993 – kowal@commscope.com.

Seminars Starting In 2012 - 2013

Executive Management Programs

Class 42

► Week 1 - Nov. 12 - 16, 2012 **◄**

Week 2 – Feb. 25 – Mar 1, 2013

Week 3 – Jun. 10 – 14, 2013

Week 4 - Sep 16 - 20, 2013

Week 5 - Dec. 09 - 13, 2013

Class 43

► Week 1 – Feb. 11 – 15, 2013 ◀

Week 2 - May 06 - 10, 2013

Week 3 - Aug. 19 - 23, 2013

Week 4 – Nov 11 – 15, 2013

Week 5 – Feb. 17 – 21, 2014

Class 44

► Week 1 - May 13 - 17, 2013 <</p>

Week 2 - Sep. 09 - 13, 2013

Week 3 – Dec. 16 – 20, 2013

Week 4 - Mar 17 - 21, 2014

Week 5 – Jul. 14 – 18, 2014

(To enroll participants in any class or to obtain detailed information please contact Tom Stevens at inmco@mindspring.com or call 865-458-3429.)

<u>Chronological Calendar – 2012 & 2013</u>

EMP 37/5 - AUG 06 - 10

PSP 12/2 - AUG 13 - 17

EMP 38/5 - SEP 10 - 14

EMP 40/3 - SEP 17 - 21

EMP 39/4 - OCT 15 - 19

EMP 41/2 - OCT 22 - 26

► EMP 42/1 – NOV 12 – 16 ◀

PSP 12/3 – DEC 03 – 07

EMP 40/4 - DEC 10 - 14

2013

EMP 39/5 •JAN 21 - 25

► EMP 43/1 • FEB 11 – 15 ◀

EMP 41/3 • FEB 18 - 22

EMP 42/2 • FEB 23 - MAR 01

PSP 12/4 • MAR 18 - 22

EMP 40/5 • MAR 18 – 22

EMP 43/2 • MAY 06 - 10

► EMP 44/1 • MAY 13 – 17 ◀

EMP 41/4 • MAY 20 – 24

Steven's Statement

I have become enthralled by TED.com. If you haven't visited this site, I urge you to do so. You will find short presentations on many new and wondrous ideas and products coming into our future. I am equally fascinated by research in Nano technology.

I watched small, 4 rotor helicopters do impossible things. These machines weighed about 10 ounces and fit into the palm of your hand. Their "brains" received and processed information at the rate of 100 times per second. They can fly on their own without human guidance. Equipped with a miniature TV camera they were shown going into a building and creating a precise blueprint and picture of what they saw and they didn't bump into anything.

A statement by one speaker was intriguing. She said, "What would you endeavor to do if you knew you could not fail?" She was demonstrating a small robot that could duplicate the flight of a humming bird. They were also working on flying at Mach 20. At this speed, you could fly from New York to Los Angeles in 11 minutes and 10 seconds. These amazing robots were being designed and built by University graduate students.

I am indebted to Chris Ryan – (EMP-33) – Senior. Account Manager at Dean Houston, Cincinnati, OH for the following -

Here's to the crazy ones.
The misfits. The rebels.
The troublemakers.

The round pegs in square holes.
The ones who see things differently.
They're not fond of rules.

And they have no respect for the status quo. You can quote them, disagree with them, glorify, or vilify them.

About the only thing you can't do is ignore them. Because they change things.

They push the human race forward.

And while some may see them as the crazy ones,

We see genius.

Because the people who are crazy enough to think they can change the world

Are the ones who do.

I want you to think about the question raised by the young lady. What would be your answer? In my September column, I am going to raise some questions about ideas and where to find them..Go to TED.com and check it out!

John's Jottings

Career: a person's progress or general course of action through life or through a phase of life, as in some profession or undertaking. That's what the dictionary app on my smart phone says.

So, how's your career coming?

How happy are you with your career progress? Are you moving in the direction and with the speed you want to?

A fundamental conviction that Executive Management Program and Professional Sales Program participants hear is that you are the best person to manage your career. Not your boss; not your company; you.

If you want to accept responsibility for actively managing your career and start making things happen in line with your desires, here are a few thoughts for your consideration.

Ancient wisdom says, "<u>First say to yourself what you would be; and then do what you have to do.</u>" That career advice comes from the latter part of the first century A.D. Epictetus, a Greek philosopher.

<u>Step 1</u>: Decide what you would like to be doing three to five years from now. Focus on something that you think would make you satisfied, happy. Jot it down.

<u>Step 2</u>: Consider what skills, abilities, and/or traits are required for success in doing what you would like to do. Jot them down.

<u>Step 3</u>: Take stock of your current situation. Note your strengths. Be honest, be thorough. You have unique strengths and skills.

<u>Step 4</u>: Consider areas in your skill set that may be under developed, or missing. Note them. And set up an action plan to develop what you need to in order to be successful in your desired next step.

Other things to consider include knowing your values and living consistent with them. Few things cause as much internal turmoil as living inconsistently with your values.

What are your motivators? What are your aptitudes? What career constraints do you have? How can you get the most out of your present job while preparing for the next one, the one you want?

Program participants receive a career manual to help with these issues. If you would like one, just let Tom or me know and we'll be happy to send you one.

Class 31 - First Annual Class Reunion

It gives us great pleasure to announce that EMP <u>Class 31</u> had their <u>First Annual Class Reunion</u> June 21 – 24 in Clearwater, FL. Grant Tyson and his wife Carrie were hosts for this event. Seven of the eleven members of the class attended with family and/or significant others including one member from Germany. This reunion was planned at Calhoun's on Thursday evening of their graduation – March 17, 2011. Being a studious class, everyone did their homework on the topic – "<u>Nexuistic philosophy and its interdisciplinary relation-ship to cross-functional positioning with supply shackles and the substructure line</u>." Mike Willis, next year's host, wrote, "E<u>veryone was held spellbound by the papers presented by the class members and their subsequent discussion</u>." Way to go Class 31 – keep the spirit alive.

Anthropomorphic Nouns

I know that the title has your rapt attention. You are all familiar with a few of "these things."

A <u>herd</u> of cows – a <u>flock</u> of chickens – a <u>school</u> of fish – a <u>gaggle</u> of geese – a <u>pride</u> of lions – a <u>murder</u> of crows, rooks and ravens, an <u>army</u> of ants, a <u>brood</u> of chickens, a <u>swarm</u> of bees, an <u>exaltation</u> of doves, and a <u>parliament</u> of owls. Simple – I know you got them all correct. In fact, you could probably add to the list.

Now – what do you call a *group of Baboons*? Baboons are the loudest, most obnoxious, most viciously aggressive and least intelligent of all the primates. Believe it or not, they are called a *CONGRESS*! Look it up if you don't believe. That pretty much explains the things coming out of Washington, DC.

Post Turtle

Speaking of politics. I was talking with an old Tennessee farmer friend a while ago. Eventually the topic got around to politics and politicians. Ed said, "Those people in Washing remind me of post turtles." Not being familiar with the term, I asked Ed for an explanation. Ed replied, "When you're driving down a country road and you come across a fence post with a turtle balanced on top – that's a post turtle." I had a puzzled look on my face and Ed continued, "You know he didn't get up there by himself, he doesn't belong up there, he doesn't know what to do while he's up there, he's elevated above his ability to function, and you wonder what kind of dumb asses put him up there to begin with."

Understanding the new Health Care Plan

We are going to be <u>gifted</u> with a Health Care Plan we are <u>forced to purchase</u> and <u>fined or jailed</u> if we don't. The plan supposedly covers at least <u>ten million more people</u> without adding a <u>single new doctor</u> but it does provide for the <u>hiring of 16,000 new IRS agents</u>. Written by a committee whose <u>chairman</u> says he <u>doesn't understand</u> it. <u>Passed</u> by a Congress that <u>didn't read it</u> but immediately <u>exempted themselves</u> from it. With funding administrated by a Treasury chief that <u>didn't pay his taxes</u> and <u>overseen</u> by a Surgeon General who is <u>obese</u>. We will be <u>taxed</u> for four years – (<u>according to the Supreme Court</u>) – before any benefits take effect. The new tax money will be <u>held in trust</u> by a government that <u>bankrupted</u> the Social Security and Medicare trust funds. The whole plan is <u>financed</u> by a country that is <u>broke</u>. What could possibly go wrong?

Of course, you knew that!

- Your body creates and kills 15 million red blood cells per second! No wonder you feel tired!
- The Mona Lisa has no eyebrows. It was the fashion in Florence, Italy to shave them off!
- When glass breaks, the cracks move faster than 3,000 miles per hour. To photograph the event, a camera must shoot at a millionth of a second!
- A lightning bolt generates temperatures five times hotter than those at the sun's surface.
- It is estimated that 4 million "<u>junk</u>" phone calls, phone solicitations by persons or programmed machines are made every day in the United States! Don't you feel some days you are getting at least half of them?
- No piece of square, dry paper can be folded more than 7 times in half! How many of you just wasted time trying to prove that fact wrong?
- Chickens with red earlobes produce brown eggs and white eggs with white earlobes.